

NOTICE vs. IMAGINE

It's not what people say, it's what they don't say.

Lesson Two: Identifying the Problem

Have you ever been in a meeting and had a colleague check their watch? Did you start to make up in your head, why that person was checking their watch? Check out Steven's example with Jim and Udo for a better understanding of Notice vs. Imagine.

We all suffer from _____.

We _____ information that's not consistent with our opinions.

If we believe we're _____, all we'll see is the evidence that's _____ with that.

What are some instances you can think of in which what you Imagined, started to influence what you Knew?

What are some of the things you may think when they check their watch?